

changing your life

Guidelines for the Rsvp for Online Tour

- a. Please send the Rsvp to bschomp@gmail.com, regardless of which tour your guest is watching. You will send this, not your guest. Also, go ahead and send the log on instructions to your guest.
- b. Please send Rsvp as soon as you book the appointment. Waiting until the last hour to send an Rsvp risks the presenter not getting this critical information. The more info the presenter has, the better!
- c. If you've booked the appointment a few days in advance, reach out to your guest the day of to remind them that their spot has been reserved. They probably did not write it down in their planner.
- d. Set your phone alarm 30 minutes ahead of the presentation time. Text your guest a gentle reminder that they need to log on 15 minutes early for sound checks and preliminary info.

Sample Rsvp

Joan Smith will be on Tuesday at 8pm ET. Joan is a working mom of 3 (kids are all under 10). One has eczema, another has asthma. Joan is very health conscious, works out at the gym and runs 5K's.

Mary Jones will be on Tuesday pm at 9:15pm. She is a Mary Kay rep; she has done it for years but complains that she does not make any money. She's looking for supplements to give her energy. Her children are grown, but she does have grandchildren who are local. I'd love to work with her after we win her over as a customer.